POINT OF SALE & INVENTORY MANAGEMENT

Ontario – February 2020

James Manning
Account Executive
Cova Software

ABOUT COVA

Our Vision

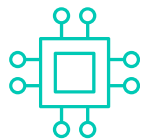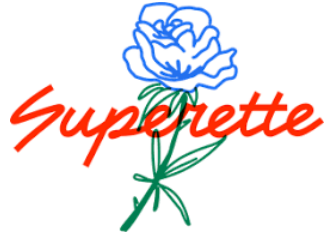To elevate the industry, we must start by elevating the cannabis retail experience.

Our Platform

Cova is an award-winning cannabis retail POS with an intuitive design and robust platform, making it the most reliable cannabis POS on the market.

20+ years of retail technology experience in emerging markets.

50+ employees: 85% in tech and customer-focused areas (development, QA, design and support).

99.9% uptime to avoid disruptions during peak hours – even on 4/20.
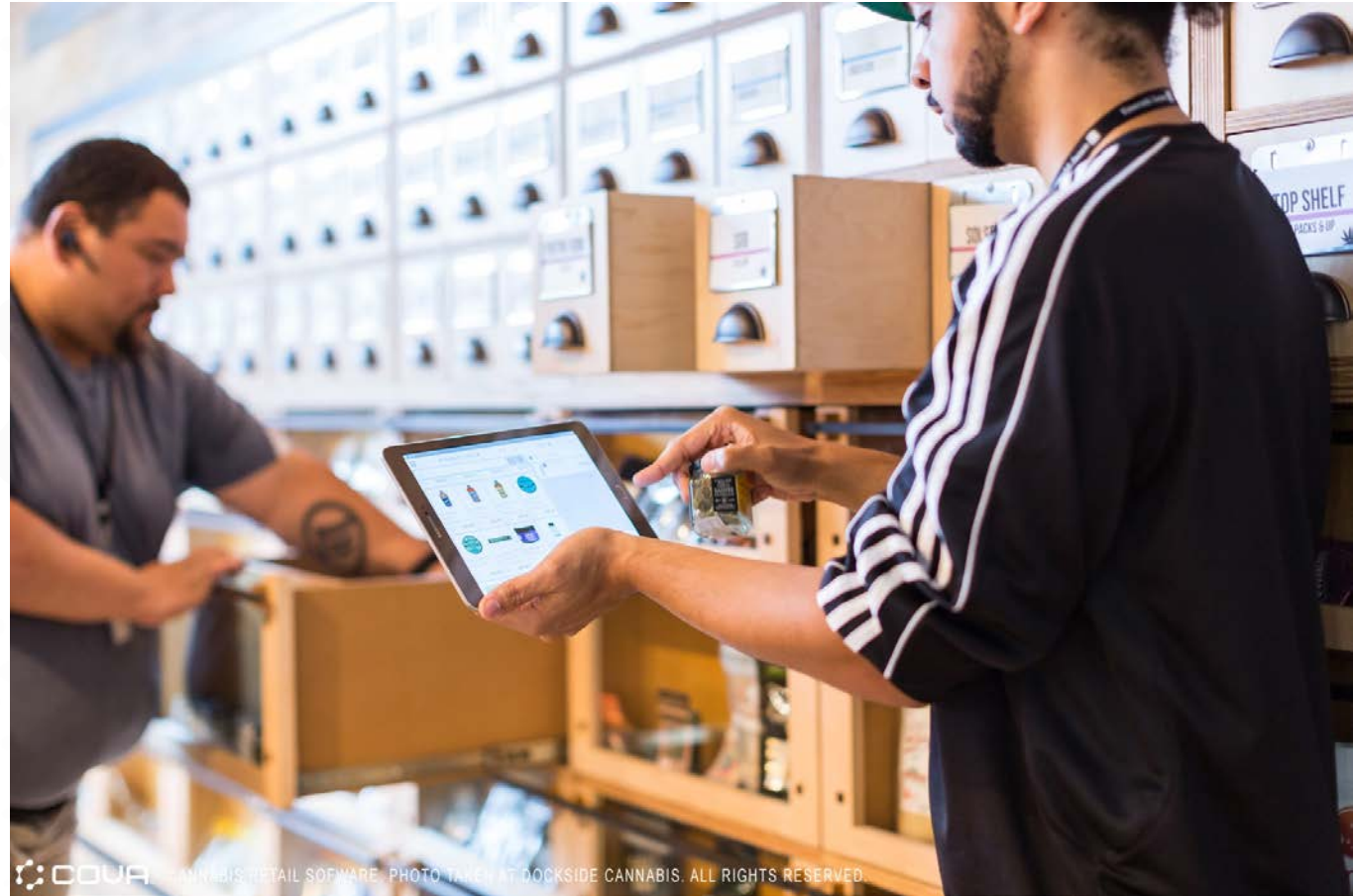
AGCO REGULATORY COMPLIANCE

Cannabis retail is complicated and heavily-regulated. Retailers require advanced and reliable PoS & Inventory Management Solutions.

- Complex Compliance Requirements

- AGCO Monthly & Periodic Reporting

- Inventory Management & Tracking Inventory Movement

COMPLEX COMPLIANCE REQUIREMENTS

- Reporting to Provincial Agencies – AGCO

- Purchasing Limits

- Equivalencies – 30g Transaction Limits

- OCS Inventory Updates

  ▪ With UPC & OCS SKU for Tracking

- Sellable Hours – 9am – 11pm

- Age verification

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AGCO Monthly & Periodic Reporting

- Compliance Report Generating

- Populating the AGCO Reports in the AGCO Specific Format

- Real Time Operational Data

- Product Track via UPC & OCS SKU

AGCO | Alcohol and Gaming Commission of Ontario
Ontario

CANNABIS MONTHLY FEDERAL REPORTING

Name of Reporting Retail Store	
Retail Store Authorization (CRSA) Number *(text string must match license in filename)*	
City	
Reporting Period: (YYYY/MM) *(YYYY & MM must match appropriate segments of filename)*	

Product Barcode/UPC	OCS Product SKU	Opening Inventory - Units	Opening Inventory - Value $CA	Quantity Purchased - Units	Quantity Purchased - Value $CA	Returns from Customers - Units	Returns from Customers - Value* $CA	Other Additions - Units	Other Additions - Value $CA	Quantity Sold - Units	Quantity Sold - Value* $CA
TOTAL		0	$0.00	0	$0.00	0	$0.00	0	$0.00	0	$0.00
00628582000692	100124____	44	3416.60	24	1863.60	0	0.00	0	0.00	0	0.00
00629108500054	100387____	0	0.00	12	933.00	0	0.00	0	0.00	0	0.00
00827912000016	100049_3.5g___	3	79.74	12	318.96	0	0.00	0	0.00	0	0.00
00629108018146	100607_3.5g___	0	0.00	12	278.76	0	0.00	0	0.00	0	0.00
00629108054052	100192_3.5g___	0	0.00	24	636.48	0	0.00	0	0.00	0	0.00
00629108053055	100192_1g___	0	0.00	12	102.36	0	0.00	0	0.00	0	0.00
00827912000061	100050_3.5g___	0	0.00	12	0.00	0	0.00	0	0.00	0	0.00

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INVENTORY MANAGEMENT

- Record Keeping of Product

- Inventory Adjustments

- Tracking by Lot Number

- REAL TIME Inventory on Hand with Package History Tracking

- Inventory Auditing

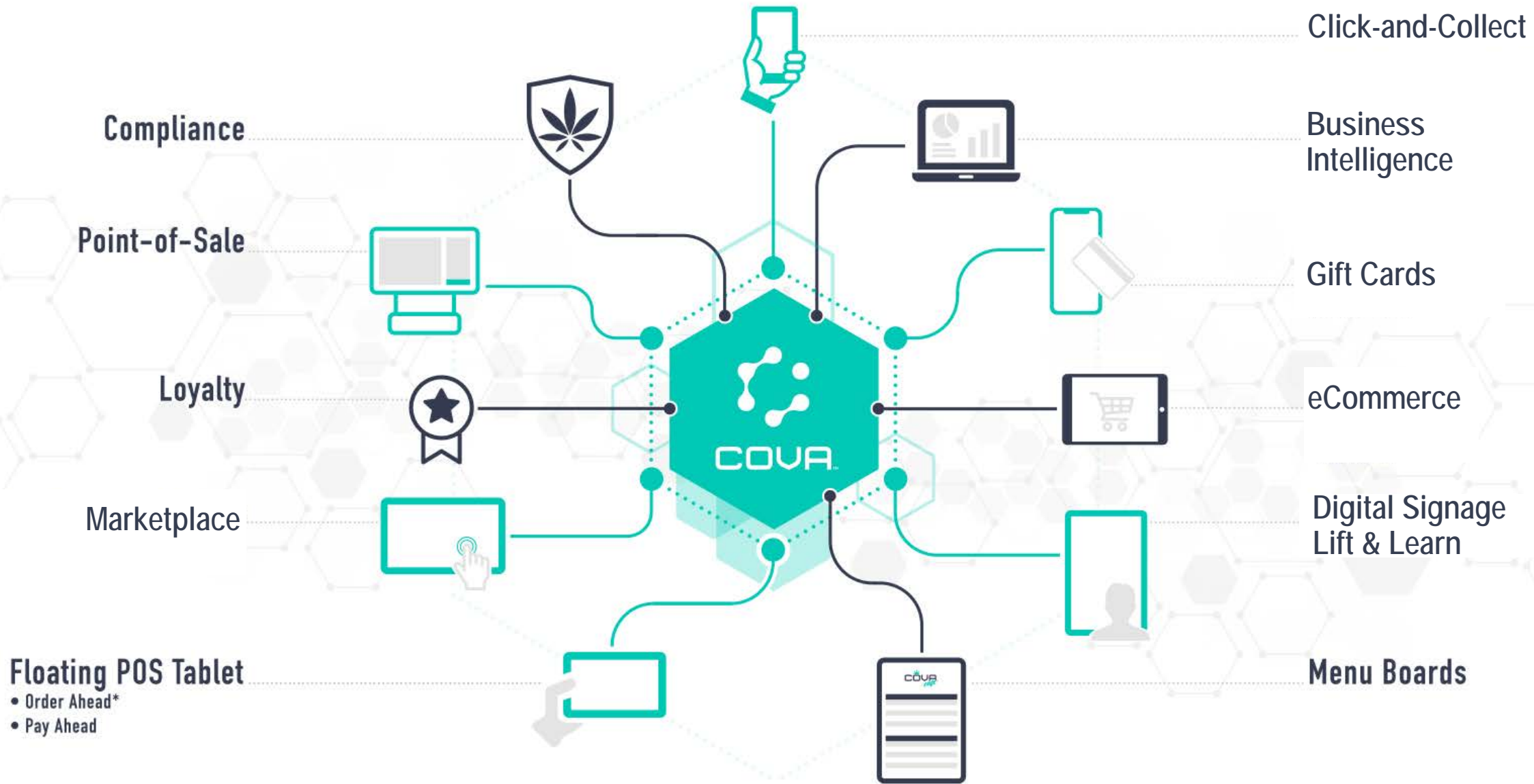# Business Intelligence & Operational Data (real-time)

METRICS

- Sales Performance

- Profitability

- Discounts
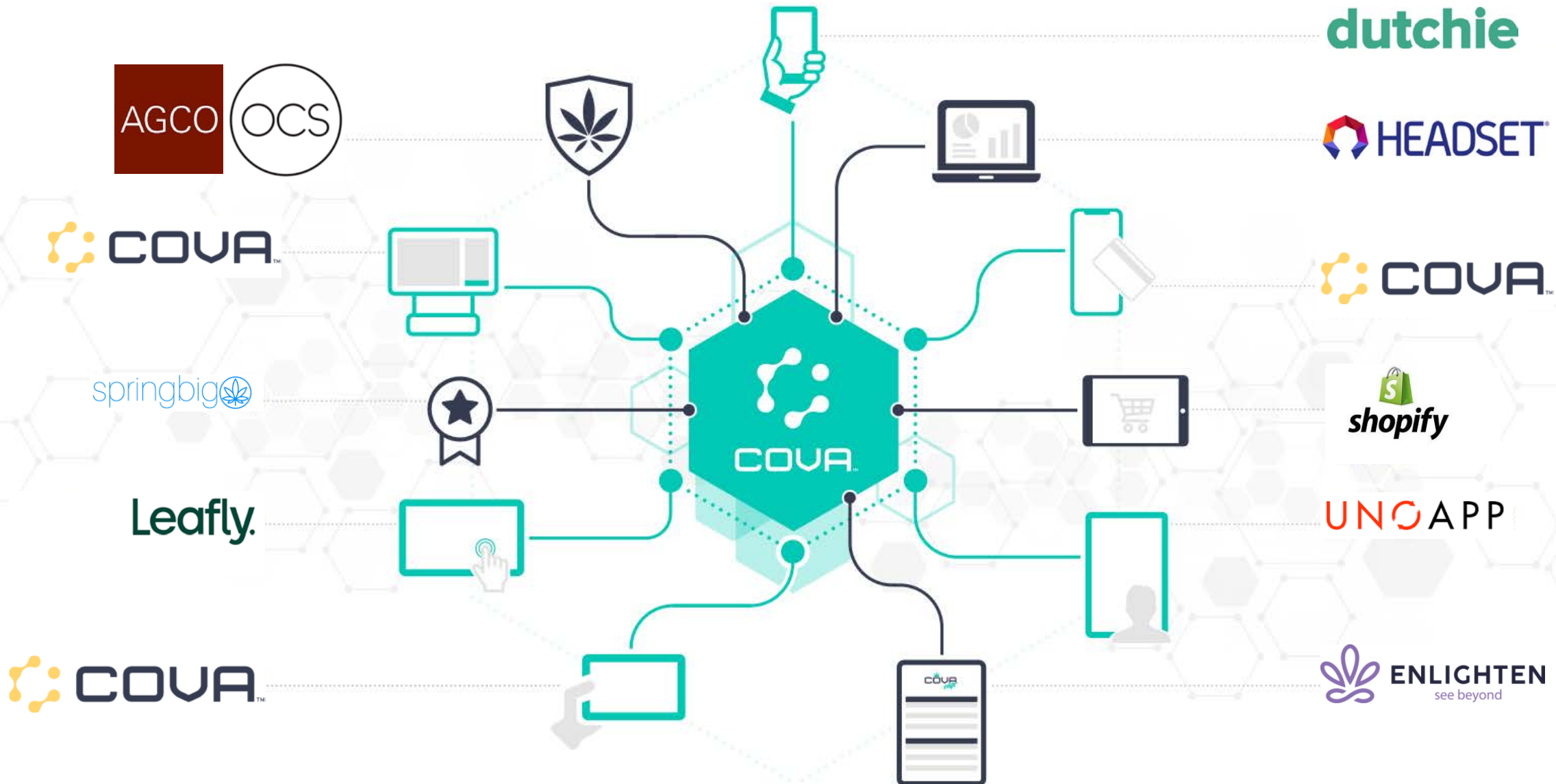
- Employee Productivity

- Inventory

REPORTS

- End of Day Report

- Sales Summary Report

- Inventory On Hand Report

- Inventory Adjustment Report

- Purchase Order Report

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COVA ECOSYSTEM

Click-and-Collect

Business Intelligence

Gift Cards

eCommerce

Digital Signage Lift & Learn

Menu Boards

Compliance

Point-of-Sale

Loyalty

Marketplace

Floating POS Tablet
- Order Ahead*
- Pay Ahead

COVA PARTNER NETWORK

COMPLIANCE & INVENTORY MADE EASY

AUTOMATED COMPLIANCE

At Cova, we're on top of compliance, so you can focus on what really matters: your shop and your customers. That's why every feature we build is designed to ensure compliance is not a burden, but a competitive advantage.
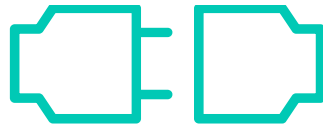
INVENTORY MANAGEMENT

Auditing tools and reporting. Bulk editing. Batch tracking. Inventory conversion. Minimum re-order threshold. Product sales velocity. Receive, transfer & adjust inventory.

ENTERPRISE READY

Our retail platform is built to scale and will grow as you do. Gain operational visibility, monitor inventory, and access sales made across multiple locations, all from one place with our robust enterprise solution.

REPORTING FOR CANADIAN COMPLIANCE

Each month, cannabis retailers must submit compliance reports. Our POS exports all required data in a file you can upload via your provincial online portal. It's easy, saves time, and reduces human error.

DELIVER THE BEST CUSTOMER EXPERIENCE

We've designed a POS that houses everything budtenders need to deliver a personalized, seamless shopping experience from anywhere on the sales floor.

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CANNABIS RETAIL SOFTWARE

DEMO